

BRAINWARE UNIVERSITY

DEPARTMENT OF MANAGEMENT

Programme Structure: Bachelor of Business Administration in Digital Marketing, 2021

(As Per UGC CBCS Template)

SEMESTER – I

| Course Code | Course Name | Course Type | L - T - P | Credits | Total Marks |
|-------------|---|-------------|-------------|---------|-------------|
| HU101 | English Communication | AECC-1 | 3-0-0 | 3 | 100 |
| HU191 | English Communication Lab | | 0-0-2 | 1 | 100 |
| BBADMC101 | Fundamentals of Management & Organizational Behaviour | CC-1 | 5-1-0 | 6 | 100 |
| BBADMC102 | Statistics for Business Decisions | CC-2 | 5-1-0 | 6 | 100 |
| GE** | Generic Elective – I(Any one from the list of Generic Elective /Interdisciplinary Courses) | GE-1 | 4-0-0/5-0-0 | 4/5 | 200/100 |
| GE** | Generic Elective – I-(Practical/Tutorial) | | 0-0-4/0-1-0 | 2/1 | |
| | Total | | | 22 | 600/500 |

SEMESTER – II

| Course Code | Course Name | Course Type | L - T - P | Credits | Total Marks |
|-------------|--|-------------|-------------|---------|-------------|
| ENV201 | Environmental Studies | AECC-2 | 3-1-0 | 4 | 100 |
| BBADMC201 | Introduction to Marketing Management | CC-3 | 5-1-0 | 6 | 100 |
| BBADMC202 | Digital Media Laws | CC-4 | 5-1-0 | 6 | 100 |
| GE** | Generic Elective-2 (Any one from the List of Generic Elective / Interdisciplinary Courses from other Subjects) | GE-2 | 4-0-0/5-0-0 | 4/5 | 200/100 |
| GE** | Generic Elective -2 (Practical/Tutorial) | | 0-0-4/0-1-0 | 2/1 | |
| | Total | | | 22 | 500/400 |



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SEMESTER – III

| Course Code | Course Name | Course Type | L - T - P | Credits | Total Marks |
|-------------|--|-------------|-------------|---------|-------------|
| BBADMC301 | Web Design & Development | CC-5 | 5-1-0 | 6 | 100 |
| BBADMC302 | Consumer Behavior in Digital Era | CC-6 | 5-1-0 | 6 | 100 |
| BBADMC303 | Advertising and Brand Management in Digital Era | CC-7 | 5-1-0 | 6 | 100 |
| BBADMS301 | Digital Entrepreneurship | SEC-1 | 2-0-0 | 2 | 100 |
| GE** | Generic Elective-3 (Any one from the List of Generic Elective / Interdisciplinary Courses from other Subjects) | GE-3 | 4-0-0/5-0-0 | 4/5 | 200/100 |
| GE** | Generic Elective -3 (Practical/Tutorial) | | 0-0-4/0-1-0 | 2/1 | |
| | Total | | | 26 | 600/500 |

SEMESTER - IV

| Course Code | Course Name | Course Type | L - T - P | Credits | Total Marks |
|-------------|--|-------------|-------------|---------|-------------|
| BBADMC401 | Digital Ad words and PPC Advertising | CC-8 | 5-1-0 | 6 | 100 |
| BBADMC402 | Sales & Marketing in Digital Era | CC-9 | 5-1-0 | 6 | 100 |
| BBADMC403 | Market Research | CC-10 | 5-1-0 | 6 | 100 |
| BBADMS401 | Web Analytics and Webmaster Tools | SEC-2 | 3-1-0 | 4 | 100 |
| GE** | Generic Elective-4 (Any one from the List of Generic Elective / Interdisciplinary Courses from other Subjects) | GE-4 | 4-0-0/5-0-0 | 4/5 | 200/100 |
| GE** | Generic Elective -4 (Practical/Tutorial) | | 0-0-4/0-1-0 | 2/1 | |
| | Total | | | 28 | 600/500 |



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SEMESTER – V

| Course Code | Course Name | Course Type | L - T – P | Credits | Total Marks |
|-------------|--------------------------------|-------------|-----------|---------|-------------|
| BBADMC501 | Content Marketing | CC-11 | 5-1-0 | 6 | 100 |
| BBADMC502 | Affiliate Marketing | CC-12 | 5-1-0 | 6 | 100 |
| BBADMD501 | Search Engine Optimization - I | DSE-1 | 3-1-0 | 4 | 100 |
| BBADMD502 | Social Media Marketing - I | DSE-2 | 3-1-0 | 4 | 100 |
| BBADMC581 | Summer Training (2 months) | | 0-0-8 | 4 | 100 |
| | Total | | | 24 | 500 |

SEMESTER – VI

| Course Code | Course Name | Course Type | L - T - P | Credits | Total Marks |
|-------------|--|-------------|-----------|---------|-------------|
| BBADMC601 | Mobile & e-mail marketing | CC-13 | 5-1-0 | 6 | 100 |
| BBADMC602 | Lead Generation & E-Marketing | CC-14 | 5-1-0 | 6 | 100 |
| BBADMD601 | Search Engine Optimization - II | DSE-3 | 3-1-0 | 4 | 100 |
| BBADMD602 | Social Media Marketing - II | DSE-4 | 3-1-0 | 4 | 100 |
| BBADMC681 | Major Project on Specialized area (with 3 months internship) | | 0-0-12 | 6 | 100 |
| | Total | | | 26 | 500 |

Total Credit: 148; Total Marks: 2900-3300